



MINNESOTA
SPORTS FACILITIES
AUTHORITY

MINNESOTA SPORTS FACILITIES AUTHORITY
Meeting Minutes – August 18, 2022, 8:00 A.M.
U.S. Bank Stadium
401 Chicago Avenue, Minneapolis, MN 55415

1. CALL TO ORDER

Chair Vekich called the meeting of the Minnesota Sports Facilities Authority (“MSFA” or “Authority”) to order at 8:03 A.M.

2. ROLL CALL

Commissioners present: Chair Michael Vekich, Bill McCarthy, and Angela Burns Finney.

Commissioners absent: Sharon Sayles Belton and Tony Sertich.

3. APPROVAL OF MEETING MINUTES – July 27, 2022.

Chair Vekich asked for a motion to approve the minutes of the July 27, 2022 meeting. Commissioner McCarthy moved, and Commissioner Burns Finney seconded the motion. The minutes of the July 27, 2022, board meeting were unanimously approved and adopted as presented. See, Exhibit A.

4. BUSINESS

a. Action Items

i. Approve Amendment #2 to Gephart Trade Contract Agreement for the Digital Recording Upgrade Project

Chair Vekich asked Ms. Mary Fox-Stroman, Interim Executive Director, to discuss Amendment #2 to the Gephart Trade Contract Agreement. Ms. Fox-Stroman stated the Authority has a contract with Gephart Electric Company for the procurement and installation of the Avigilon video surveillance server and licenses. On March 17, 2022, the contract was amended to add electrical power for the Data Center rack, programming of IP addresses into the security cameras, and installation of network

switch transceivers. Ms. Fox-Stroman mentioned a second amendment is now needed as Gephart Electric Company recently informed staff that although the network switch transreceivers are no longer needed, additional electrical services are required to complete the installation of IP addresses in each security camera. The proposed cost for amendment #2 is \$19,420.00, for a total contract amount of \$317,826.00. See, Exhibit B.

Commissioner McCarthy moved, and Commissioner Burns Finney seconded the motion to approve the following recommended motion, which was unanimously adopted:

The Minnesota Sports Facilities Authority authorizes the Chair and Interim Executive Director to enter into contract amendment #2 with Gephart Electric Company in the amount of \$19,420.00, for a total contract amount of \$317,826.00.

b. Report Items

i. Stadium Updates

a. ASM Global Update

b. Aramark Sports & Entertainment Update

Mr. John Drum, General Manager of U.S. Bank Stadium, gave an update on recent stadium events. He said the Vikings played a practice game on July 29th, Kenny Chesney's concert was on August 6th, and the Def Leppard & Motley Crue concert was on August 14th. Guests loved the concerts and the multiple acts for each show. He also said the Def Leppard & Motley Crue stadium show was their 24th show of the tour and the band was a bit road weary, but they were happy to be indoors at U.S. Bank Stadium. Mr. Drum complimented staff and said they "struck" the concert floor within 40 minutes for the Kenny Chesney concert and 35 minutes for the Def Leppard & Motley Crue concert. Mr. Drum said they look forward to the Vikings preseason home game on August 20th and the Rammstein concert on August 27th. He mentioned a new tour was added this year, the "Ultimate Touchdown Tour," which was added to give guests a pre-game sneak peek inside U.S. Bank Stadium and to show guests "behind the scenes" stadium preparations for game day.

Mr. Drum discussed future events and said there are several private events on the schedule including the Page All-Star Gala and the OptivCon 2022 event. He also said that ASM presented staff with a 5-year pin to recognize employees for their great service.

Commissioner Burns Finney asked how many employees received a 5-year pin? Mr. Drum said approximately 80-100 employees received a 5-year pin and these employees have set a very high standard for other employees.

Mr. Drum mentioned that Ms. Jenifer Freeman, General Manager of Aramark, was unavailable today to provide an update, however, he will sing her praises as Aramark's staff was well prepared to deliver excellent food and beverage services to our guests for the concerts and they are ready for the Vikings game. Mr. Drum also mentioned Aramark's new signature cocktails sold very well. The concert promoters, artists, and their crews were all happy with their shows.

c. Minnesota Vikings Update

Chair Vekich asked Mr. Lester Bagley, Minnesota Vikings, to comment. Mr. Bagley said the Team is excited for their new season, new leadership, and their talented roster of players. He said they are wrapping up training camp which was a big success as 35,000 fans watched their practices. He mentioned that it was great to have fans back at training camp and it was fun to watch the fans' interaction with players' autographs. Mr. Bagley commented they are grateful for the collaboration and partnership the Team has with the Authority, ASM, and Aramark.

5. PUBLIC COMMENTS

There were no public comments.

6. DISCUSSION

There was no discussion.

7. ANNOUNCEMENT OF NEXT MEETING

Chair Vekich announced that the next MSFA meeting will be held on Thursday, September 15, 2022, at U.S. Bank Stadium in Mystic Lake's Club Purple.

8. ADJOURNMENT

There being no further business to come before the MSFA, the meeting was adjourned at 8:23 A.M.

Approved and adopted the 22nd day of September 2022, by the Minnesota Sports Facilities Authority.



Angela Burns Finney, Secretary/Treasurer



Mary Fox-Stroman, Interim Executive Director

EXHIBIT A



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Meeting Minutes – July 27, 2022, 8:00 A.M.
U.S. Bank Stadium
401 Chicago Avenue, Minneapolis, MN 55415

1. **CALL TO ORDER**

Chair Vekich called the meeting of the Minnesota Sports Facilities Authority (“MSFA” or “Authority”) to order at 8:00 A.M.

2. **ROLL CALL**

Commissioners present: Chair Michael Vekich, Bill McCarthy, and Tony Sertich.

Angela Burns Finney joined the meeting after the roll call at 8:05 A.M.

Commissioner absent: Sharon Sayles Belton.

3. **APPROVAL OF MEETING MINUTES – June 16, 2022.**

Chair Vekich asked for a motion to approve the minutes of the June 16, 2022 meeting. Commissioner McCarthy moved, and Commissioner Sertich seconded the motion. The minutes of the June 16, 2022, board meeting were unanimously approved and adopted as presented. *See, Exhibit A.*

Chair Vekich announced that he was amending the agenda and removed the Reports Item - Minnesota Vikings Update.

4. **BUSINESS**

a. **Action Items**

i. **Approve Joint Powers Agreements for Stadium Security**

Chair Vekich asked Mr. Jay Lindgren, General Counsel, to discuss the Joint Powers Agreements. Mr. Lindgren stated ASM Global is responsible for security requirements at U.S. Bank Stadium events and

each event requires a specific number of off-duty licensed Minnesota peace officers as part of the security detail. He said the Authority has an opportunity to assist ASM in solving the current law enforcement staffing challenges. Mr. Lindgren explained that under Minnesota law, two or more local units of government may enter into “joint powers agreements” that allow one government to provide services to another government unit. The Authority proposes to use this statutory authority to enter into one or more joint powers agreements with counties or cities to allow peace officers from those jurisdictions to provide law enforcement services at stadium events. Mr. Lindgren concluded his discussion by stating ASM will remain responsible for making all payments for these services which is consistent with the Management Agreement, and ASM will be required to indemnify the MSFA and insure against any risks that result from the addition of joint powers agreements. See, Exhibit B.

Commissioner McCarthy asked if ASM will enter into the agreements with the police departments? Mr. Lindgren responded that the Authority and the city or county will enter into the joint powers agreements and ASM will have a separate contract with the counties. Commissioner Sertich commented that he liked the concept of one document that the Chair and Interim Executive Director would negotiate with each county. He asked if there are substantive changes to the agreement, then what are the parameters of negotiation? Mr. Lindgren replied that a shift in the agreement’s liability or indemnification for the Authority would be a substantive change. Mr. Lindgren said that he will try to draft the agreements so that the documents would be acceptable to the counties.

Commissioner Sertich moved, and Commissioner McCarthy seconded the motion to approve the following recommended motion, which was unanimously adopted:

The Chair and Interim Executive Director are authorized to negotiate and enter into one or more joint powers agreements with other Minnesota governmental units to provide security at the Stadium. The Chair and Interim Executive Director are further authorized to negotiate and enter into any required agreements with ASM Global regarding these arrangements.

b. Report Items

i. Stadium Updates

a. ASM Global Update

Mr. John Drum, General Manager of U.S. Bank Stadium, gave an update on recent events. He stated Green Sports Alliance welcomed over 200 sports venues to the stadium and U.S Bank Stadium was recognized for their Zero Waste Award. Mr. Drum thanked staff and all stadium partners for their sustainability efforts. Mr. Drum said that the Super EID prayer service hosted over 30,000 guests for their community event. He mentioned that last week United Way hosted “Action Day 2022” at the stadium and this volunteer event brought many volunteers from multiple organizations together to fill backpacks with school supplies for local students.

Mr. Drum discussed future events and said there will be three concerts in August, the first concert will be Kenny Chesney on August 6th, Def Leppard & Motley Crue will be on August 14th, and the Rammstein Concert will be on August 27th. Mr. Drum said the Minnesota Vikings will play their first preseason home game on August 20th.

b. Aramark Sports & Entertainment Update

Ms. Jenifer Freeman, General Manager of Aramark, gave a food and beverage update and said the Green Sports Alliance event was a busy event as they prepared 100% plant-based breakfast, lunch, and dinner menus for two days for their guests. Ms. Freeman said they look forward to the upcoming concerts in August and they will have 100,000 cans of beer for the Kenny Chesney concert. Ms. Freeman mentioned they are excited that 16 local food partners and all the Not-For-Profit Organizations are returning to the stadium and there will be 10 new Not-For-Profit groups. She said Aramark’s focus this summer has been on staffing retention and making the catering and concession jobs more experiential for employees.

Ms. Freeman also mentioned that she is working on reimagining the Caribou Coffee stand into a Drink Market stand where beverages, beer, and cocktails will be sold using the new mashgin technology. This technology provides simple, easy, fast, and touch free checkout for guests.

5. **PUBLIC COMMENTS**

There were no public comments.

6. **DISCUSSION**

There was no discussion.

7. **ANNOUNCEMENT OF NEXT MEETING**

Chair Vekich announced that the next MSFA meeting will be held on Wednesday, August 18, 2022, at U.S. Bank Stadium in Mystic Lake's Club Purple.

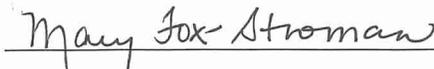
8. **ADJOURNMENT**

There being no further business to come before the MSFA, the meeting was adjourned at 8:21 A.M.

Approved and adopted the 18th day of August 2022, by the Minnesota Sports Facilities Authority.



Angela Burns Finney, Secretary/Treasurer



Mary Fox-Stroman, Interim Executive Director



MEMORANDUM

To: MSFA Commissioners

From: Mary Fox-Stroman, Interim Executive Director

Date: August 18, 2022

Subject: Approve Amendment #2 to Gephart Trade Contract Agreement for Digital Video Recording Upgrade Project

On September 23, 2021, the Authority approved the contract with Gephart Electric Company for \$284,880 for procurement and installation of an Avigilon video surveillance server and the Avigilon failover licenses. On March 17, 2022, the Authority executed amendment #1 for \$13,526.00 for additional electrical power that was needed for the Data Center rack, programming of IP addresses into the security cameras, and the installation of network switch transceivers.

Gephart Electric Company recently informed staff that additional services are needed to complete the installation of IP addresses in each security camera and that the network switch transceivers are no longer needed. Gephart Electric Company proposed to complete this additional work for \$19,420.00, for a total contract amount of \$317,826.00.

Recommended Motion:

The Minnesota Sports Facilities Authority authorizes the Chair and Interim Executive Director to enter into contract amendment #2 with Gephart Electric Company in the amount of \$19,420.00, for a total contract amount of \$317,826.00.

