



REQUEST FOR QUOTATIONS

2023 Suites and Guest Experience Equipment

FOR CAPITAL IMPROVEMENT TO U.S. BANK STADIUM
IN MINNEAPOLIS, MINNESOTA

June 13, 2023

A. Project Background and Objectives

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the “Act”), to establish the Minnesota Sports Facilities Authority (“Authority”) and to provide for the construction, financing, and long-term use of a new stadium now known as U.S. Bank Stadium (the “Stadium”) and related stadium infrastructure (the “Stadium Infrastructure”) as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

As set forth in the Act, the Authority may make capital improvements to design, development and construction of the Stadium and the Stadium Infrastructure, and certain capital improvements that that Authority is soliciting in this Request for Quotations (“RFQ”). This shall be referred to as the “Project”. in this RFQ. To that end, the Authority has prepared this RFQ for the 2023 Suites and Guest Experience Equipment. Those who respond to this RFQ shall be referred to as “Proposers”.

The Specification Documents identifying and indicating the scope of the Project are also incorporated within this RFQ as **Exhibit 1**. The Project must be completed no later than August 1, 2023 (the “Required Completion Date”).

- Procurement of 200 iPads, 96 wall mount kits, 8 countertop charging stations, 12 wallmount/wireless charging stations, 30 protective cases for Suites
- Procurement of 300 iPhones SE and protective cases for Guest Experiences
- Procurement of Mobile Device Management (MDM) Platform, support and licensing

B. Intent and Process of the Request for Quotations

This RFQ is focused on the selection of a Proposer who will provide the best value to the Authority in regards to 2023 Suites and Guest Experience Equipment.

Proposers should have experience with iPads, iPhones, and MDM technology field similar to products described in this RFQ. It is the desire of the Authority to consider as part of its selection criteria the commitment of the Proposer to exert good faith efforts to comply with the plan of the Authority to



ensure equitable opportunities for Minority Owned Business Enterprises (“MBE”) and Women Owned Business Enterprises (“WBE”) to participate in the Project.

The Authority has developed an Equity Plan, which is available on the Authority’s website, and each Proposer should provide details describing how they will optimize the participation and utilization of appropriate workforce, MBEs and WBEs in the Proposers’ performance of the 2023 Suites and Guest Experience Equipment project.

MBEs and WBEs that are interested in acting as the Proposers for the Project are encouraged to respond to the RFP.

C. Scope of the Project Requirements

Please see Exhibit 1 for project requirements.

D. Requested Qualifications

The Authority reserves the right and discretion to determine the qualifications and responsibility of the Proposers to perform the work and services that are the subject of the RFQ. It is the request and intent of the Authority that Proposers responding to the RFQ have the following qualifications:

- Experience history with iPads, iPhones, and MDM technology similar to the Project described in this RFQ; and
- Ability to provide ongoing services.

E. RFQ Timeline

Advertise and issue Request for Quotations	June 13, 2023
Written Questions Due	June 26, 2023,4:00PM
Quotations Due	July 3, 2023,4:00PM
Selection of Provider	July 7, 2023
Project Completion	August 1, 2023

By submitting a Quotation, the Proposer affirms that this timeline can be met.

F. Proposer Qualifications

The following items shall be included in a Proposal executive summary:



- Proposer's name and address of office that would have central responsibility for the work. Identify the business form of Proposer. If the proposed form of entity is a joint venture, please identify each joint venture participant and their respective percentage of ownership.
- Provide a summary, on one page or less, describing why the Proposer is the most qualified to be the Provider for the Project.
- Proposer agrees that if it is proposing any services including installation work, it shall obtain worker's compensation insurance, vehicle insurance, and any other insurance required by applicable law or regulation. Proposer also agrees that it shall maintain commercial general liability insurance in commercially reasonable amounts, and that proposer shall provide upon request a certificate of insurance evidencing such coverage and additional insured status as requested.
- Exhibit 1 – Scope and Specification Documents. See scope and site documents.
- Exhibit 2 – Proposal Scope of Services and Pricing Information. The Proposer will provide a.) a detailed description of all services, labor, labeling, testing and documentation preparation included in the proposal, as required for a turn key installation, and b.) a detailed listing of all equipment, installation materials, licenses, connecting devices and miscellaneous components included in the proposal as required for a turn key installation.
- Exhibit 3 – Equity Plan Targeted Business Commitment and Information Form. Proposer must complete and provide both the Targeted Business Commitment and Information Forms with the proposal.
- Exhibit 4 – Equity Report. Prior to MSFA approval and payment of monthly project invoices, Proposer must complete the monthly report form detailing required information including all workforce services and hours performed.

G. Quotations

Quotations are due by July 3, 2023, 4:00 P.M. One bound copy of the quote should be enclosed in a sealed envelope addressed to:

Minnesota Sports Facilities Authority
Attention: Ben Jay, Executive Director
1005 4th Street South
Minneapolis, Minnesota 55415

One electronic copy of the quote should be sent via email to:

Ben Jay at Ben.Jay@MSFA.com
Mary Fox-Stroman at Mary.Fox-Stroman@MSFA.com
Sue Arcand at Sue.Arcand@MSFA.com
Ed Kroics at EKroics@USBankStadium.com



Questions or Inquiries. All questions must be submitted via email by June 26, 2023 BY 4:00 P.M., to:

Ben Jay at Ben.Jay@MSFA.com

Mary Fox-Stroman at Mary.Fox-Stroman@MSFA.com

Sue Arcand at Sue.Arcand@MSFA.com

Ed Kroics at EKroics@USBankStadium.com

H. Minnesota Government Data Practices

All Quotations are subject to the Minnesota Government Data Practices Act (the “Act”), Minn. Statutes, Chapter 13, but the Act prohibits disclosure of any information derived from Quotations submitted by competing Proposers, and the content of all quotations is nonpublic data under Chapter 13, until such time as notice to award a contract to the successful Proposer is given by the Authority. Proposers shall note with their quotation, any data in their quotation that they consider proprietary information or otherwise private and confidential.

I. Prevailing Wages – This section is not applicable for this project.

Pursuant to Minn. Stat. 177.41 to 177.44, and corresponding Minnesota Rules 5200.1000 to 5200.1120, the contract contemplated by this RFQ is subject to the prevailing wages as established by the Minnesota Department of Labor and Industry. Specifically, all contractors and subcontractors must pay all laborers and mechanics the established prevailing wages for work performed under the contract. Failure to comply with the aforementioned may result in civil or criminal penalties.

The then-current applicable prevailing wages shall be incorporated into the contract contemplated by this RFQ. Current prevailing wage amounts for Hennepin County are set forth at the website for the Minnesota Department of Labor and Industry, at the following link:

<http://workplace.doli.state.mn.us/prevwage/commercial.php>.

J. Project Labor Agreement – This section is not applicable for this project.

The Proposer will need to agree to accept and be bound by the Project Labor Agreement, a copy of which is attached hereto as Attachment A, if applicable.

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EXHIBIT 1

Scope and Specification Documents

<u>Quantity</u>	<u>Item Description</u>
<u>iPads:</u>	
200	iPads 9 th Generation, 64 GB internal storage, Color-space gray, Wi-Fi only.
96	IPOINT – Surface Mount System Wall Mount Kits for 96 suites. Alternate mounting kits with similar specifications will be considered.
8	IPOINT – Launch System Countertop Charging Stations. Alternate charging stations with similar specifications will be considered.
12	IPOINT-LUXE-Wall Station Wall Mount/Wireless Charging Stations. Alternate charging stations with similar specifications will be considered.
30	Otterbox Defender for iPads Protective cases. Alternate protective cases with similar specifications will be considered.
<u>iPhones:</u>	
300	iPhones SE, 64 GB internal storage, Color-Midnight, Wi-Fi only, no cellular service.
300	Protective and drop proof cases for iPhones. Quote must include specifications for these protective cases.
<u>Software:</u>	
1	Mobile Device Management Platform, software platform hosted in the cloud. Quote must include support for the platform and licensing of devices, if required.

Equipment Trade-In/Buy Back:

The Authority desires to trade-in or have the selected proposer buy-back the following used equipment:

<u>Quantity</u>	<u>Description</u>
180	iPad Air and iPad Air 2 devices
310	iPod Touch 6 th Generation

Include a trade-in value or buy-back value in the quote.

If an alternate item with similar specifications is quoted, then the specifications for that item must be included in the quote.

EXHIBIT 3

EQUITY PLAN

TARGETED BUSINESS COMMITMENT AND INFORMATION FORM

Proposer Company Name: _____

Check ONE of the following:

No Targeted Business participation is committed on this project

The following Targeted Business (MBE & WBE) participation is committed on this project:

Firm Name (Legal business name used for Targeted Business certification)	WBE MBE (Check one)		How will firm participate? (subcontractor, consortium, joint venture)	Description of work	Estimated dollar value of participation	Estimated percentage of total bid
	WBE	MBE				

Total WBE % _____

Total MBE % _____

TARGETED BUSINESSES WHO WERE CONSIDERED BUT WERE NOT SELECTED:

Firm Name	Address	Telephone Number

Certification

On behalf of the proposer identified below, I certify that the information provided in this form is true and correct.

Proposer Name: _____

Signature: _____

Date: _____

Name: _____

Title: _____

