

**REQUEST FOR QUOTATIONS**  
**Flex Stand Video Wall Equipment and Turn Key Installation**

FOR CAPITAL IMPROVEMENT TO U.S. BANK STADIUM  
IN MINNEAPOLIS, MINNESOTA

May 5, 2020

A. Project Background and Objectives

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the “Act”), to establish the Minnesota Sports Facilities Authority (“Authority”) and to provide for the construction, financing, and long-term use of a new stadium now known as U.S. Bank Stadium (the “Stadium”) and related stadium infrastructure (the “Stadium Infrastructure”) as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

As set forth in the Act, the Authority may make capital improvements to design, development and construction of the Stadium and the Stadium Infrastructure, and the certain capital improvements that that Authority is soliciting in this Request for Proposal (“RFP”) shall be referred to in this RFP as the “Project”. To that end, the Authority has prepared this RFP for the Flex Stand Video Wall Equipment and Turn Key Installation project. Those who respond to this RFP shall be referred to as “Proposers”.

The Project is located at the Stadium. The Specification Documents identifying and indicating the scope of the Project are also incorporated within this RFP as **Exhibit 1**. The Project must be completed by Friday July 31, 2020 (the “Required Completion Date”).

The successful Proposer to the RFP will provision all required data connectivity, delivery and installation of video screens and brackets, mounting of Digital Media Players (provided and programmed by others), labeling, testing, clean up and preparation of as built documentation for the Flex Stand Video Wall Equipment and Turn Key Installation project.

B. Intent and Process of the Request for Proposals

This RFP is focused on the selection of a Proposer who will provide the best value to the Authority.

Proposers should have experience in the A/V installation similar to those that are the subject of this RFP. It is the desire of the Authority to consider as part of its selection criteria the commitment of the Proposer to exert good faith efforts to comply with the plan of the Authority to ensure equitable opportunities for Minority Owned Business Enterprises (“MBE”) and Women Owned Business Enterprises (“WBE”) to participate in the Project.

The successful Proposer or Proposers must also demonstrate the ability to exert good faith efforts to comply with workforce goals and targeted zip code hiring goals, and work with

organizations to develop effective MBE, WBE and workforce recruitment efforts during the Project.

The Authority has developed an Equity Plan and each Proposer should provide details describing how they will optimize the participation and utilization of appropriate workforce, MBEs and WBEs in the Proposers' performance of the Flex Stand Video Wall Equipment and Turn Key Installation project.

MBEs and WBEs that are interested in acting as the Proposers for the Project are encouraged to respond to the RFP.

C. Scope of the Project Requirements

Please see Exhibit 1 for project requirements.

D. Requested Qualifications

The Authority reserves the right and discretion to determine the qualifications and responsibility of the Proposers to perform the work and services that are the subject of the RFP. It is the request and intent of the Authority that Proposers responding to the RFP have the following qualifications.

- Experience history with A/V installations similar to the Flex Stand Video Wall Equipment and Turn Key Installation project.
- Ability to provide all required installation, coordination and ongoing support services
- Ability to coordinate and complete the removal of existing static signage and repair of surface wall covering

E. RFP Timeline

**Please note that due to the Covid-19 pandemic, the below RFP timeline is subject to change at any time.**

Advertise and issue Request for Quotations	May 5, 2020
Questions Due	May 15, 2020
Quotations Due	May 22, 2020 by 5PM
Project Completion	July 31, 2020

By submitting a Quotation, the Proposer affirms that this timeline can be met.

F. Proposer Qualifications

The following items shall be included in a Proposal executive summary:

- Proposer's name and address of office that would have central responsibility for the work. Identify the business form of Proposer. If the proposed form of entity is a joint

venture, please identify each joint venture participant and their respective percentage of ownership.

- Provide a summary, on one page or less, describing why the Proposer is the most qualified to be the Provider for the Project.
- Proposer agrees that if it is proposing any services including installation work, it shall obtain worker's compensation insurance, vehicle insurance, and any other insurance required by applicable law or regulation. Proposer also agrees that it shall maintain commercial general liability insurance in commercially reasonable amounts, and that proposer shall provide upon request a certificate of insurance evidencing such coverage and additional insured status as requested.
- Proposer must indicate shipping freight time within the proposal.
- Exhibit 1 – Scope and Specification Documents. See Scope and Site Documents.
- Exhibit 2 – Proposal Scope of Services and Pricing Information. The Proposer will provide a.) a detailed description of all services, labor, labeling, testing and documentation preparation included in the proposal as required for a turn key installation, and b.) a detailed listing of all equipment, installation materials, licenses, connecting devices and misc. components included in the proposal as required for a turn key installation.
- Exhibit 3 – Equity Plan Targeted Business Commitment and Information Form. Proposer must complete and provide both the Targeted Business Commitment and Information Forms with the proposal.
- Exhibit 4 – Equity Report. Prior to MSFA approval and payment of monthly project invoices, Proposer must complete the monthly report form detailing required information, including all workforce services and hours performed.

G. Quotations

**Due to the Covid-19 pandemic and the potential change in project completion date, the MSFA is requesting that all quotes be valid and honored for six (6) months.**

Quotations are due by May 22, 2020. One electronic copy and three bound copies of each quote and should be enclosed in a sealed envelope addressed to:

The Minnesota Sports Facilities Authority  
Attention: James Farstad  
1005 4<sup>th</sup> Street South  
Minneapolis, Minnesota 55415

The electronic copy should be sent via email to the following people:

**James Farstad:** [james.farstad@msfa.com](mailto:james.farstad@msfa.com)

**Tadd Wilson:** [twilson@usbankstadium.com](mailto:twilson@usbankstadium.com)

**Elizabeth Proeitz:** [elizabeth.proeitz@msfa.com](mailto:elizabeth.proeitz@msfa.com)

**John Fitzgibbon:** [Fitzgibbon-John@aramark.com](mailto:Fitzgibbon-John@aramark.com)

**Jenifer Freeman:** [Freeman-Jenifer@aramark.com](mailto:Freeman-Jenifer@aramark.com)

**Questions or Inquiries.** All questions must be submitted via email by May 15, 2020 to:

James Farstad at [james.farstad@msfa.com](mailto:james.farstad@msfa.com)

Elizabeth Proeitz: [Elizabeth.proeitz@msfa.com](mailto:Elizabeth.proeitz@msfa.com)

Tadd Wilson: [twilson@usbankstadium.com](mailto:twilson@usbankstadium.com)

John Fitzgibbon: [Fitzgibbon-John@aramark.com](mailto:Fitzgibbon-John@aramark.com)

Jenifer Freeman: [Freeman-Jenifer@aramark.com](mailto:Freeman-Jenifer@aramark.com)

#### H. Minnesota Government Data Practices

All Quotations are eventually subject to the Minnesota Government Data Practices Act, Minn. Statutes, Chapter 13, but the Act prohibits disclosure of any information derived from Quotations submitted by competing Proposers, and the content of all Quotations is nonpublic data under Chapter 13 until such time as notice to award a contract to the successful Proposer is given by the Authority. Proposers shall note with their Quotation any data in their Quotation that they consider proprietary information or otherwise private and confidential.

*[The rest of this page intentionally left blank]*

## **EXHIBIT 1**

### **Scope and Specification Documents**

The successful Proposer to the RFP will provision all required data connectivity, delivery, and installation of video screens and brackets, mounting of Digital Media Players (DMP provided and programmed by others), labeling, testing, clean up, removal of packaging, and preparation of as built documentation for the Flex Stand Video Wall Equipment and Turn Key Installation project. The final installation of video displays shall include: completion of initial setup menu, confirmation of an HDMI input signal, connection of RS232 signal cable, and confirmation of video display rotation at 90 degrees clockwise from landscape to vertical while the video signal remains in the landscape format. U.S. Bank Stadium staff will install the DMP Players as well as the electrical connection.

The concessions stands included in this project include:

- Revival – ten (10) 55” Samsung televisions (IDF 4A2)
- Andrew-Zimmern (Main Concourse) - sixteen (16) 55” Samsung televisions (IDF 4B2)
- 304 North Star - twenty-four (24) 55” Samsung televisions (IDF 7D2)
- 311 Rusty Taco (Mill City) - ten (10) 55” Samsung televisions (IDF 7D1)
- 317 Rusty Taco (Mill City) - eight (8) 55” Samsung televisions (IDF 7A1)
- 341 Rusty Taco (Milly City) - ten (10) 55” Samsung televisions (IDF 7C1)
- 324 Caribou (MKT BBQ) - eight (8) 55” Samsung televisions (IDF 7A2)
- 339 1<sup>st</sup> & Fry (BK Kitchen) - ten (10) 55” Samsung televisions (IDF 7C1)
- 344 TBD - eight (8) 55” Samsung televisions (IDF 7C1)
- 349 Heggies Pizza (Mill City) - ten (10) 55” Samsung televisions (IDF 7C2)

All locations total seventy (70) 55” Samsung televisions

Please submit separate quotes for BOTH of the following Samsung models, per unit:

1. UD55E-B (500 nit, 3.5mm bezel)  
<https://displaysolutions.samsung.com/digital-signage/detail/727/UD55E-B>
2. UD55E-A (700 nit, 3.5mm bezel)  
<https://displaysolutions.samsung.com/digital-signage/detail/769/UD55E-A>

Each location as listed above will have a number of Bright Sign CV-UHD-DMP-K9 Digital Media Players (Provided by others) totaling 114 media players.

All brackets and rail mounting materials and labor must be included within the scope of the proposal.

The scope of the project includes the removal and transition to Stadium storage of any existing static signage at Flex Stand locations. In addition, the scope includes all surface

preparations and required repair or replacement of all surface wall covering or other elements of the Concession Stand(s) walls and other surfaces damaged or otherwise affected by this project.

The scope of this project includes a full two (2) year warranty.

***\*Please Note: All electrical routing coordination within the stadium needs to be scheduled with Terrance Mohs. All TV and DMP coordination need to be scheduled with Tadd Wilson. All installation and routing for data connections need to be scheduled with David Kingsbury.***

*[The rest of this page intentionally left blank]*





**EXHIBIT 3**

**TARGETED BUSINESS COMMITMENT AND INFORMATION FORM**

Proposer Company Name: \_\_\_\_\_

Check ONE of the following:

No Targeted Business participation is committed on this project

The following Targeted Business (MBE & WBE) participation is committed on this project:

Firm Name (Legal business name used for Targeted Business certification)	WBE (Check one)	MBE	How will firm participate? (subcontractor, consortium, joint venture)	Description of work	Estimated dollar value of participation	Estimated percentage of total bid

Total WBE %\_\_

Total MBE % \_\_

**TARGETED BUSINESSES WHO WERE CONSIDERED BUT WERE NOT SELECTED:**

Firm Name	Address	Telephone Number

On behalf of the proposer identified below, I certify that the information provided in this form is true and correct.

Proposer Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_



**OWNER**  
MINNESOTA SPORTS FACILITIES AUTHORITY  
900 SOUTH 5th STREET, MINNEAPOLIS, MN 55415

**OWNER**  
MINNESOTA VIKINGS FOOTBALL, LLC  
6500 VIKING DR., EDEN PRAIRIE, MN 55434

**ARCHITECT / INTERIORS / BRANDING**  
HKS, INC.  
3501 S. PAUL ST., SUITE 100, DALLAS, TX 75201

**ASSOCIATE ARCHITECT - SKIN**  
STUDIO FIVE ARCHITECTS  
322 FIRST AVENUE, SUITE 600, MINNEAPOLIS, MN 55401

**ASSOCIATE ARCHITECT - INTERIORS**  
STUDIO HIVE  
901 NORTH 5th ST., SUITE 228, MINNEAPOLIS, MN 55401

**MEP / TECHNOLOGY / LIGHTING**  
M.E. ENGINEERS, INC.  
10555 WEST 43rd AVE., WHEAT RIDGE, CO 80033

**STRUCTURAL ENGINEER**  
THORNTON TOMASETTI  
12750 MERIT DR., SUITE 750, LB-7, DALLAS, TX 75251

**CIVIL ENGINEER**  
EVS, INC.  
10255 VALLEY VIEW, SUITE 123, EDEN PRAIRIE, MN 55434

**LANDSCAPE ARCHITECT**  
OSLUND AND ASSOCIATES  
115 WASHINGTON AVE., MINNEAPOLIS, MN 55401

**AUDIO VISUAL CONSULTANTS**  
ACUSTIC DIMENSIONS  
15058 WRIGHT BROTHERS DR., ADDISON, TX 75001

**CODE / FIRE PROTECTION**  
RICCA NEWMARK  
5235 SOUTH VALENTIA, GREENWOOD VLG, CO 80111

**FOOD SERVICE**  
WJHW  
4801 SPRING VALLEY RD., DALLAS, TX 75244

**WAYFINDING**  
SEE BERT PERKINS DESIGN  
432 CULVER BLVD., PLAYA DEL REY, CA 90293

**VERTICAL TRANSPORTATION**  
ELEVATOR ADVISORY GROUP  
14500 PENNOCOCK AVE., SAINT PAUL, MN 55124

**ADA CONSULTANT**  
ED ROTHER CONSULTING, LLC  
2290 MISSOURI BELLVIEW, LOUISBURG, KS 66663

**WIND / SNOW CONSULTANT**  
ROWAN WILLIAMS, DAVIES, AND IRWIN, INC.  
800 WOODLAWN RD., WY., GUELPH, ON CANADA N1K 1B8

**BUILDING ENVELOPE CONSULTANT**  
THORNTON TOMASETTI - BUILDING SKIN PRACTICE  
330 N. WABASH AVE., SUITE 1500, CHICAGO, IL 60611

**FAÇADE ACCESS CONSULTANT**  
LEIGH BATES, INC.  
8089 LINCOLN ST., SUITE 105, LITTLETON, CO 80122

**GENERAL NOTES**

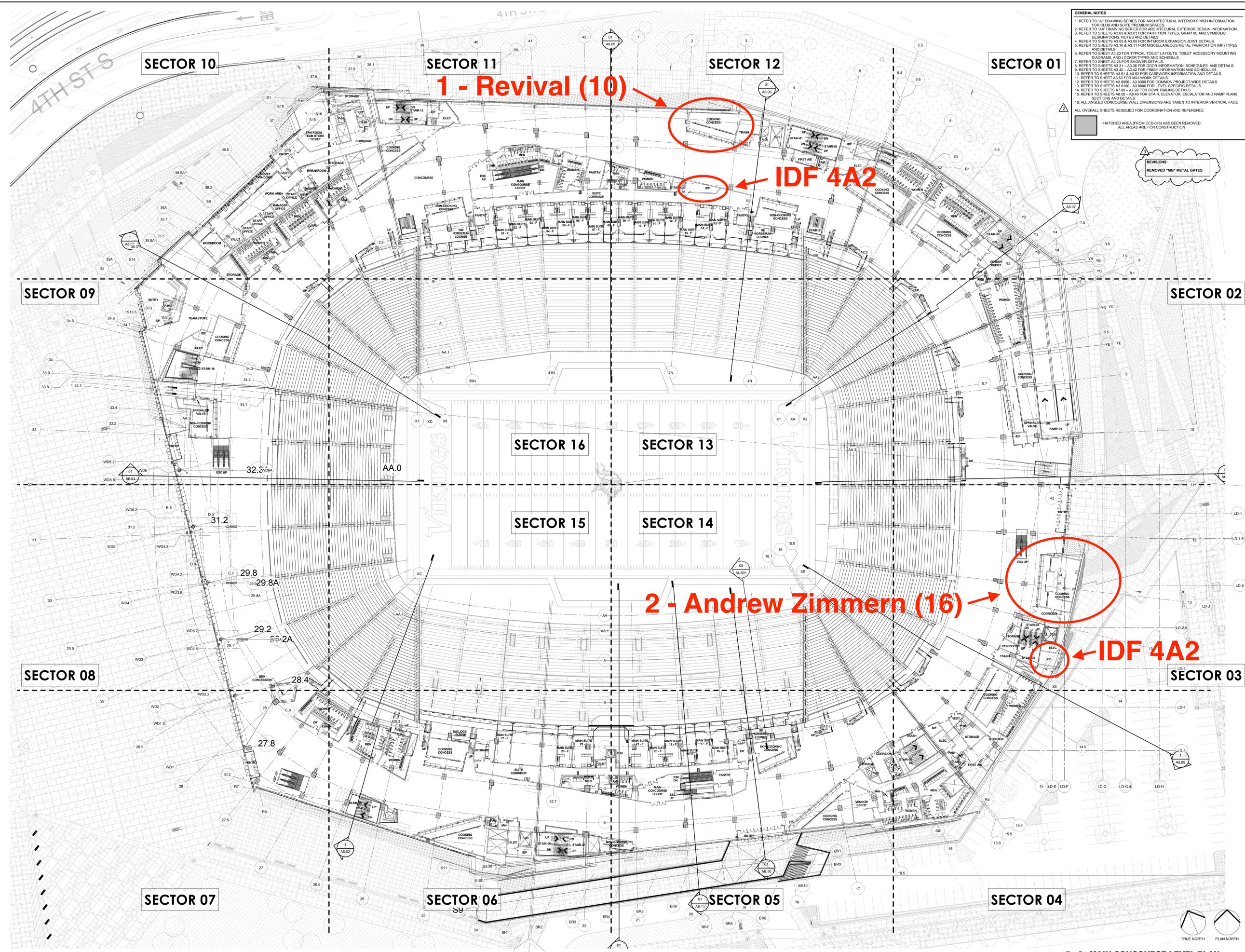
1. REFER TO "AF" DRAWING SERIES FOR ARCHITECTURAL INTERIOR FINISH INFORMATION FOR CLUB AND SUITE PREMIUM SPACES.
2. REFER TO "AC" DRAWING SERIES FOR ARCHITECTURAL EXTERIOR DESIGN INFORMATION.
3. REFER TO SHEETS A3.00 & A3.01 FOR PARTITION TYPES, GRAPHIC AND SYMBOLIC DESIGNATIONS, NOTES AND DETAILS.
4. REFER TO SHEETS A3.05 & A3.06 FOR INTERIOR EXPANSION JOINT DETAILS.
5. REFER TO SHEETS A3.10 & A3.11 FOR MISCELLANEOUS METAL FABRICATION (MF) TYPES AND DETAILS.
6. REFER TO SHEET A3.20 FOR TYPICAL TOILET LAYOUTS, TOILET ACCESSORY MOUNTING DIAGRAMS, AND LOCKER TYPES AND SCHEDULE.
7. REFER TO SHEET A3.25 FOR SHOWER DETAILS.
8. REFER TO SHEETS A3.31 - A3.38 FOR DOOR INFORMATION, SCHEDULES, AND DETAILS.
9. REFER TO SHEETS A3.40 - A3.42 FOR FINISH INFORMATION AND SCHEDULES.
10. REFER TO SHEETS A3.51 & A3.52 FOR CASEWORK INFORMATION AND DETAILS.
11. REFER TO SHEET A3.53 FOR MILLWORK DETAILS.
12. REFER TO SHEETS A3.6050 - A3.6060 FOR COMMON PROJECT-WIDE DETAILS.
13. REFER TO SHEETS A3.8100 - A3.8800 FOR LEVEL-SPECIFIC DETAILS.
14. REFER TO SHEETS A3.87.00 - A3.87.02 FOR BOWL RAILING DETAILS.
15. REFER TO SHEETS A8.00 - A8.40 FOR STAIR, ELEVATOR, ESCALATOR AND RAMP PLANS SECTIONS AND DETAILS.
16. ALL ANGLED CONCOURSE WALL DIMENSIONS ARE TAKEN TO INTERIOR VERTICAL FACE.

ALL OVERALL SHEETS REISSUED FOR COORDINATION AND REFERENCE

- HATCHED AREA FROM CCD-045 HAS BEEN REMOVED.  
ALL AREAS ARE FOR CONSTRUCTION

**REVISIONS**

REMOVED "10" METAL GATES



**REGISTRATION**

I hereby certify that this plan, specification, or report was prepared by me or under my direct supervision and that I am a duly Licensed Architect under the laws of the State of Minnesota.

*Kevin A. Taylor*

Kevin A. Taylor, AIA  
License No. 51015      02/20/2015

**KEY PLAN**

10	11	12	1
9	16	13	2
8	15	14	3
7	6	5	4

**REVISION**

NO.	DESCRIPTION	DATE
1	CCD-060	08/02/2014
2	ASH-133	09/19/2014
3	CCD-290	09/18/2015

HKS PROJECT NUMBER  
**16246.000**

DATE  
**MARCH 10, 2014**

ISSUE  
**CCD-045**

SHEET TITLE  
**MAIN CONCOURSE LEVEL PLAN**

SHEET NO.  
**A2.04**

**01 MAIN CONCOURSE LEVEL PLAN**  
1/32" = 1'-0"      EL = 154'-0"

**OWNER**  
MINNESOTA SPORTS FACILITIES AUTHORITY  
900 SOUTH 5th STREET, MINNEAPOLIS, MN 55401

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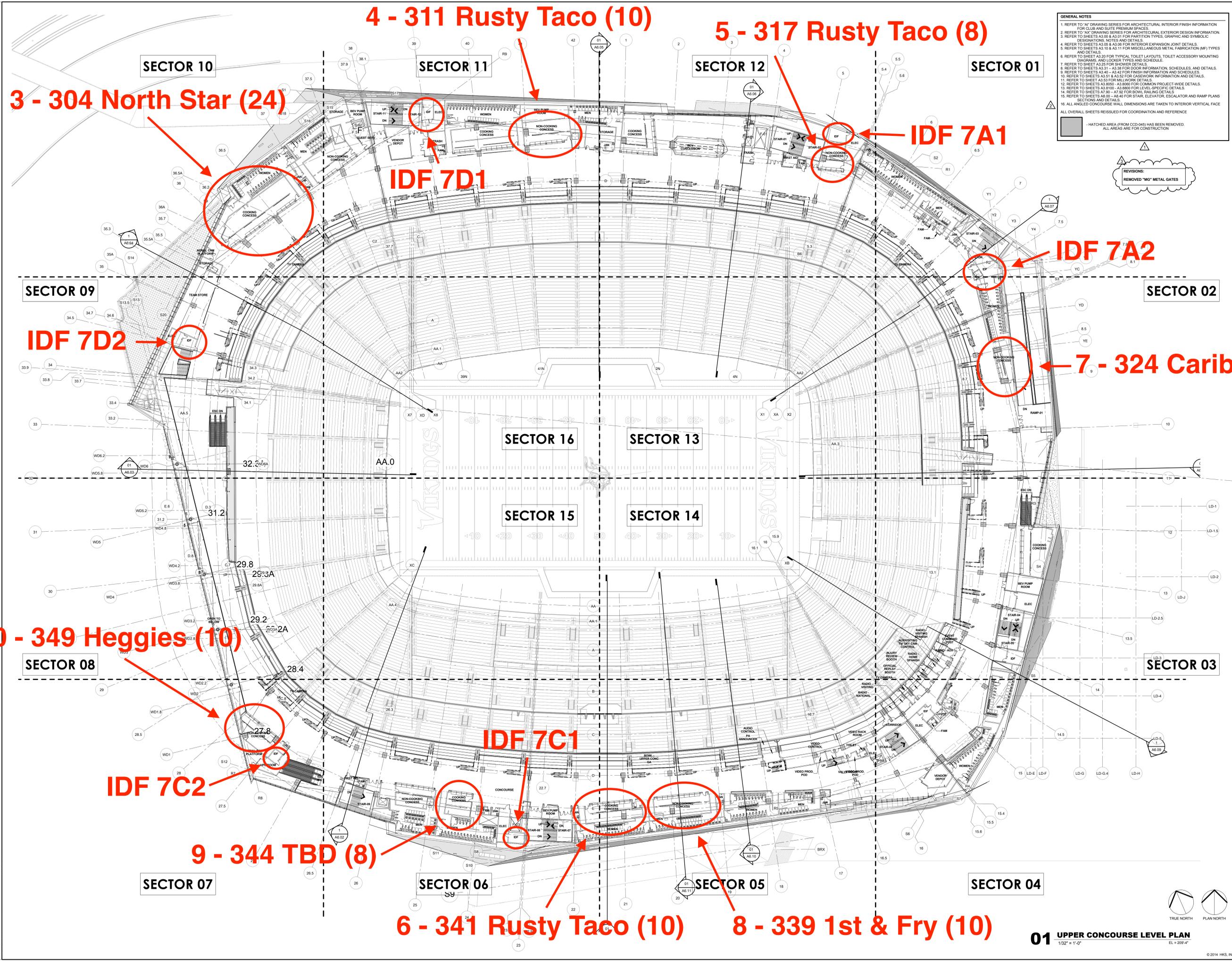
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- REFER TO SHEETS A3.51 & A3.52 FOR CASework INFORMATION AND DETAILS.
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- ALL OVERALL SHEETS REISSUED FOR COORDINATION AND REFERENCE.

- HATCHED AREA (FROM CCD-045) HAS BEEN REMOVED.  
ALL AREAS ARE FOR CONSTRUCTION.

**REVISIONS:**  
REMOVED "MO" METAL GATES



**REGISTRATION**  
I hereby certify that this plan, specification, or report was prepared by me or under my direct supervision and that I am a duly Licensed Architect under the laws of the State of Minnesota.

*Kevin A. Taylor*  
Kevin A. Taylor, AIA  
License No. 51015 02/20/2015

**KEY PLAN**

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**MARCH 10, 2014**

ISSUE  
**CCD-045**

SHEET TITLE  
**UPPER CONCOURSE LEVEL PLAN**

SHEET NO.  
**A2.07**

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