



**REQUEST FOR PROPOSAL
CROWD MANAGEMENT SERVICES/24-
HOUR SECURITY
SMG/U.S. BANK STADIUM
August 2016-August 2019**

Project Background

In 2012, the State of Minnesota enacted 2012 Minnesota Laws, Chapter 299 (the “Act”), to establish the Minnesota Sports Facilities Authority (“Authority”) and to provide for the construction, financing, and long term use of a new stadium (the “Stadium”) and related stadium infrastructure (the “Stadium Infrastructure”) as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

As set forth in the Act, the design, development and construction of the Stadium and the Stadium Infrastructure (collectively, the “Project”) is a collaborative process between the Authority and Minnesota Vikings Football Stadium, LLC (the “Team”).

The Project is located on a site partially including the site of the former Hubert H. Humphrey Metrodome and also including additional adjacent land that has been acquired in Minneapolis, Minnesota. The Project is being designed to meet the standards required for a National Football League (“NFL”) franchise, as well as other programmatic uses consistent with other multipurpose facilities. The Project will be designed in accordance with the design requirements set forth in the Act and such additional standards as are established by the Authority. Construction of the Stadium and Stadium Infrastructure is now underway with substantial completion of the overall Stadium and Stadium Infrastructure to be achieved not later than July 29, 2016 so as to be ready for occupancy in advance of the Minnesota Vikings’ 2016 NFL season.

The MSFA chose SMG in August 2014 as the operator for U.S. Bank Stadium. SMG has extensive experience in operating major sports venues, managing over 200 facilities worldwide, including four NFL stadiums (Soldier Field in Chicago, Mercedes-Benz Superdome in New Orleans, and NRG Stadium in Houston and Everbank Field in Jacksonville). SMG will book, operate and maintain the stadium and all contractors and partners will report to SMG.

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PART ONE– GENERAL

I. INTRODUCTION

Request for Qualifications

SMG is seeking proposals from companies (“Bidders”) interested in providing event staff for crowd management and 24- Hour Security services at U.S. Bank Stadium utilizing well trained, customer service focused and supervisors capable of providing all phases of these services such as crowd control and access control as well as VIP escorts. The 65,000 seat stadium is a state-of-the-art facility incorporating a turf playing surface, seven public concourses, a below grade service level, home and visiting team locker rooms, food service facilities and all ancillary facilities necessary to support all events. The stadium is designed to provide a wide array of events for the community and state. It will host high school and college sporting events, including baseball, soccer and football. The stadium can also accommodate large trade shows and concerts as well as smaller intimate events in the stadium’s six high end club spaces and locations throughout the building. Two major events have already been announced, Super Bowl LII (February 4, 2018) and the NCAA Final Four in 2019.

1. **Purpose**

SMG is accepting proposals from companies interested in providing event staff for crowd management and/or 24- hour security services for U.S. Bank Stadium. Crowd Management services consist of the event staff for the safety and security responsibilities. The 24- hour security services

consist the 24-hour building watch, camera monitoring, access control and guard tours. SMG will be selecting a company and/or companies (“Contractor”) who will have the responsibility for providing for all areas as outlined more fully in Part Two of this Request for Proposal.

The Bidder may submit a proposal for the following services each in a separate appendix consisting of the following:

- Crowd Management
- 24-Hour Security
- Guest Services

2. **Contract Term**

The term of the security contract shall be three (3) years with a ninety (90) day window where either party is able to terminate the contract with prior written notice. The selected Contractor has the opportunity to propose an alternate to the three (3) year contract if they chose to do so.

3. **Contact Information**

The sole point of contact for this Request for Proposal is:

Billy Langenstein
Director, Event Services
Blangenstein@smgm.com
612.777.8768 (Office)
267.261.8294 (Cell)

4. **Proposal Conference**

A proposal conference will be held at the stadium on Friday November 6, 2015 at 3:00PM. A walk through of the facility will take place and area drawings and descriptions will be provided.

5. **Written Questions**

Any questions concerning this request for proposals must be submitted via email to the contact information above no later than 5:00PM November 20, 2015.

6. **Proposal Submission Date**

Proposals must be received by SMG at the contact information above prior to 5:00PM central standard time on December 6, 2015. Any proposal received after this time will not be considered.

All bids can be mailed or hand delivered to the address below:

Billy Langenstein
511 11th Ave S, Suite 401
Minneapolis, MN 55415

SMG will not be liable for any costs incurred in the preparation and presentation of the Response.

7. **Reserve Clause**

SMG reserves the right to reject any and all proposals at any time for any reason whatsoever, and/or change the timing and procedure of this bidding process.

8. **Acceptance of Proposal (Award)**

It is the intent of SMG to award the contract to the Bidder offering the best value, provided the proposal has been submitted in accordance with the requirements of this request for proposals and does not exceed SMG's budget.

SMG reserves the right to make on-site inspections of facilities where participant provides services similar to the services requested hereunder before the award of the contract.

9. **Post-Proposal Interview/Presentation**

After the proposals are received, tabulated, and evaluated by SMG, certain Bidders may be asked to meet with SMG for a post proposal Interview/Presentation.

The post proposal interview may include, but not limited to, a review of the Bid, Alternate Pricing, Unit Pricing, Financial Ability of Bidder to perform the scope of services requested and Bidders approach to the Work. SMG reserves the right to have the Bidder submit further clarification on questions by writing.

SMG will score proposals on a point system, with some criteria being graded on a pass/fail basis. Proposers who fail any criterion may have their Proposal rejected. Proposers will be provided the criteria for the process. SMG reserves the right to reject any or all proposals if responses to the above or any other information in SMG's judgment are unsatisfactory or do not meet the budget, the total aggregate project budget, or required performance standards.

II. PROPOSAL FORMAT

1. General

Proposals must be submitted in two parts, a Technical Proposal and a Price Proposal. Three (3) copies of each part shall be submitted marked “Crowd Management Contract – Technical Proposal and “Crowd Management Contract – Price Proposal.”

If the Bidder would like to submit a bid for Guest Services, proposals must be separate from the Crowd Management proposal. Proposals for Guest Services must be submitted in two parts, a Technical Proposal and a Price Proposal. Three (3) copies of each part shall be submitted marked “Guest Services Contract- Technical Proposal and “Guest Services Contract- Price Proposal.”

If the Bidder would like to submit a proposal for 24-Hour Security, bid proposals must be separate from the Crowd Management proposal. Proposals for 24-Hour Security must be submitted in two parts, a Technical Proposal and a Price Proposal. Three (3) copies of each part shall be submitted marked “24-Hour Security Contract-Technical Proposal and “24-Hour Security Contract- Price Proposal.”

2. Technical Proposal

- A. Description of Bidder – provide a company overview including history, size, number of employees, affiliated companies, etc. The same information should be provided for any identified subcontractors or joint venture partners that would be working on the contract.
- B. Experience of Bidder – List relevant company experience within the past five years, including current contracts and references. In particular, identify any experience on contracts similar in scope and size to the services sought under this request for proposal. Bidder must have at least five (5) years’ experience performing crowd management and/or 24-hour security services for large venues and events with the capacity of at least 45,000. Information should include any and all joint venture partners.
- C. Contract Organization – Identify and explain the specific organization of the proposed project team, including key personnel and how this project fits in with other areas of your company’s operation.
- D. Experience of Key Personnel – Summarize the experience of key personnel and managers who would be assigned to this contract. Onsite Manager must be named in this proposal and the onsite manager must have at least three (3) years of experience performing event management at venues with a seating

capacity of at least 45,000. SMG reserves the right to interview and approve the onsite manager.

- E. Crowd Management Work Plan – Present a detailed plan of approach for meeting the crowd management specifications.
 - 1. Organize tasks and job duties to be performed.
 - 2. Approximate number of event staff, supervisors and event managers assigned to different tasks.
 - 3. Provide a proposed staffing plan for the stadium.
 - 4. Provide a detailed description of your training program.
 - 5. Staffing deployment sheets
 - 6. Staff protocols, procedures and policies
 - 7. Staff Job Descriptions and position orders
 - 8. Equipment to be utilized; provide a detailed list.

- F. Guest Services Work Plan- Present a detailed plan of approach for meeting the guest services management specifications.
 - 1. Organize tasks and job duties to be performed.
 - 2. Approximate number of event staff, supervisors and event managers assigned to different tasks.
 - 3. Provide a proposed staffing plan for the stadium.
 - 4. Provide a detailed description of your training program.
 - 5. Staffing deployment sheets
 - 6. Staff protocols, procedures and policies
 - 7. Staff Job Descriptions and position orders
 - 8. Equipment to be utilized; provide a detailed list.

- G. 24-Hour Security Work Plan- Present a detailed plan for how staff and supervisors will perform job functions including but not limited to static, roaming and patrolling 24-hour security positions, crowd management services, CCTV monitoring, report writing, access control and metal detection.
 - 1. Organize tasks and job duties to be performed.
 - 2. Approximate number of security staff, supervisors and event managers assigned to different tasks.
 - 3. Provide a proposed staffing plan for the stadium.
 - 4. Provide a detailed description of your training program.
 - 5. Staffing deployment sheets.
 - 6. Staff protocols, procedures and policies.
 - 7. Staff Job Descriptions and position orders.
 - 8. Equipment to be utilized; provide a detailed list.

3. **Price Proposal**

Based on the anticipated scope of work, the crowd management plan, and the staffing plan for a sold out 65,000 person Vikings game, please provide a detailed per-event labor staffing which includes hourly rates outline and budget and identify on a line item basis all anticipated expenses to provide the specified services (Year 1-Year 3), including but not limited to the following:

- a. All direct costs
- b. Staff hourly rates
- c. Any and all corporate charges
- d. Any and all administrative charges
- e. Management fee
- f. Minimum wage increases
- g. Billing Cycle (When does the billing start)

The Proposer should develop a staffing plan for the stadium. Stadium maps will be given to assist with the budget. All staff hours should be based on the stadium opening two (2) hours prior to event start time and the duration of the event taking five and a half (5.5) hours long. Contractor will be expected to fulfill security shifts with staff 24 hours a day, seven days a week, including all Holidays on both event days and non-event days for the 24-hour security contract services.

For all additional events including the Vikings games, please provide a detailed per-event labor staffing which includes hourly rates outline and budget and identify on a line item basis all anticipated expenses to provide the specified services (Year 1-Year 3), including but not limited to the following:

- a. All direct costs
- b. Staff hourly rates
- c. Any and all corporate charges
- d. Any and all administrative charges
- e. Management fee
- f. Minimum wage increases
- g. Billing Cycle (When does the billing start)

The contractor should develop a staffing plan for the stadium. Stadium maps will be given to assist with the budget. All staff hours should be based on the stadium opening two (2) hours prior to event start time and the duration of the event taking five and a half (5.5) hours long. Contractor will be expected to fulfill security shifts with staff 24 hours a day, seven days a week, including all Holidays on both event days and non-event days for the 24-hour security contract services.

Based on the same information listed above, please provide the same costs for the Guest Experience staffing estimate. A stadium Guest Experience staffing plan and stadium maps will be provided to assist the Contractor. This staffing outline and costs should be separate than the event security costs. Please explain how this will affect the crowd management rate if submitting a proposal for crowd management and guest services. Proposals shall be signed by an authorized representative of the Contractor. All information requested must be submitted to include the following:

- a. A valid Minnesota Security Company License
- b. Any permits required to do business in Minnesota
- c. Event staff should be “trained crowd managers” per the NFPA requirement
- d. A certificate of insurance entailing all coverage’s for the Contractor in the State of Minnesota
- e. All guards must be licensed in the State of Minnesota.
 - i. This will only be required for 24-Hour Security staff

4. **Labor Requirements**

In response to this request for proposal, Contractor hereby warrants and represents that, as a condition of the award of a contract to provide services at the Stadium, it agrees to, and will comply with, the following terms and conditions pertaining to its employment of its employees at the Stadium and the services that Contractor will provide there.

- a. Contractor will be responsible for hiring, training, supervising, and directing its employees. Contractor will not by any statement, act or omission express or imply to any of its employees or job applicants that SMG is an employer, co-employer, or joint employer of such individuals. Contractor will compensate its own employees and comply with all applicable tax and other legal requirements for their employment.
- b. Contractor will use its best efforts to recruit and employ employees who will be proficient and productive in their jobs and courteous to patrons, and to others working at the Stadium.
- c. Contractor will assign a competent, full-time management employee to be Contractor’s liaison with SMG’s General Manager. If at any time SMG determines in its sole discretion that Contractor’s management employee is not acceptable for any lawful reason, Contractor will assign a new such person within five calendar days.
- d. Contractor will make every effort to employ women and members of minority communities when hiring and for employment at the Stadium and services that Contractor will provide there.
- e. Contractor will adopt and comply with equal employment opportunity policies that prohibit discrimination and harassment against applicants and

employees on the basis of race, creed, color, age, sex (including sexual orientation), pregnancy (including childbirth and related medical conditions), national origin, disability, religion, ancestry, familial status, status with regard to public assistance, gender identity, marital status, membership or activity in a local commission, military status, veteran status, or any other classification protected by applicable law. Contractor's policy will also include that it will reasonably accommodate the known disability of a qualified person with a disability unless Contractor can demonstrate that the accommodation would impose an undue hardship. Contractor's policy will also include that it will reasonably accommodate an employee's religious beliefs or practices, unless doing so would cause more than a minimal burden on the operations of Contractor's business, which will allow an employee to practice his or her religion. Contractor's policy will also include strict prohibitions against retaliation against any individual for reporting a violation of the policy, cooperating in Contractor's investigation of a reported violation of the policy, or being associated with a person who reported a violation of the policy.

f. Contractor will undertake measures designed to eliminate discriminatory barriers based on the protected classifications in (e) above, including measures to ensure equal opportunity in hiring, upgrading, demotion or transfer, recruitment, layoff or termination, rate of compensation, and in any service or apprenticeship programs.

g. Contractor will adopt and enforce policies that prohibit the use, possession, transfer, sale, or being under the influence of illegal drugs or alcohol during working time, and off working time but in working areas of the Stadium. Such policies will include termination of employment and removal from the Stadium for violations, or such other disciplinary action that Contractor determines is suitable under its policies, as long as such action ensures that there will not be another violation. Contractor's staff will be prohibited from bringing any firearms or other deadly weapons into the facility.

h. Contractor will implement, and demonstrate to the satisfaction of SMG its compliance with, a policy regarding labor peace. This includes, without limitation, a policy that minimizes the potential for labor disputes that might interrupt services at the Stadium or inconvenience fans, by undertaking the following:

i. Contractor will be or become a party to a labor peace agreement with any labor organization seeking to represent Contractor's employees when working at the Stadium, and which contains at a minimum provisions during the labor organization's organizing efforts:

1. Prohibiting the labor organization from engaging in or encouraging picketing, strikes, work stoppages, sympathy strikes, slowdowns, or any other economic interference of any kind or nature whatsoever at the Stadium; and

prohibiting Contractor from engaging in a lockout of Contractor's employees at the Stadium;

2. For final and binding arbitration of any dispute over the labor organization's organizing efforts, the economic conditions of the employees, and other mandatory subjects of bargaining and the negotiation thereof;

3. For a duration of at least three years from commencement of Contractor's services at the Stadium;

j. When a labor organization represents Contractor's employees who are or will be employed at the Stadium, being a signatory to a collective bargaining agreement or other valid contract with such labor organization which contains at a minimum provisions

1. prohibiting the labor organization and Contractor's employees from engaging in picketing, strikes, work stoppages, sympathy strikes, slowdowns, or any other economic interference of any kind or nature whatsoever at the Stadium; and prohibiting Contractor from engaging in a lockout of Contractor's employees at the Stadium;

2. For final and binding arbitration of any dispute involving the interpretation, application, or enforcement of the collective bargaining agreement or other valid contract;

3. for a duration of at least three years from commencement of Contractor's services at the Stadium.

k. Contractor will provide proof of workers' compensation insurance in the amount of at least one million dollars for each covered workplace injury, illness, and any other conditions subject to the Minnesota's Workers' Compensation Act.

l. Contractor will ensure that its employees will comply with all rules and regulations applicable to employees working at the Stadium, and National Football League rules with respect to football games.

m. Contractor's employees will wear neatly attired clothing that adequately identifies them as employees of Contractor.

SMG requires the following qualifications for all event staff and management providing services at U.S. Bank Stadium:

- Background on last five (5) years or as reasonably available
- No criminal background or any conviction involving moral turpitude.
- Must be a regular full or part time employee of the contractor.
- Must be able to verbally communicate in a clear, distinct and courteous manner.

- Must be able to write clear and accurate reports and be able to complete any and all types of reports.

III. GENERAL CONDITIONS

- A. SMG will provide staging areas and storage space for the use of the crowd management contractor's personnel and for the on-site storage of the equipment and supplies.
- B. **Professional Image Standards**
- a. The Contractor will be responsible for the purchase and upkeep of all uniforms for its staff. This includes uniforms for event and non-event staff. SMG at their sole discretion will determine the uniform including, color, style, print size and logo placement. SMG reserves the right to place a U.S. Bank stadium logo on the contractor's uniform at no cost.
- b. Uniform standards and employee appearance must be maintained in a first class manner. Employees must be in uniform at all times when on the clock. Employees are not to wear soiled uniforms and piercings are to be kept to a minimum. No sports logo(s) other than the U.S. Bank official marks should be visible while working. Employees who are commuting to the stadium while in uniform, must adhere to the same policies as if they were already in the stadium working.
- C. **Facility Policies and Procedures**

Employees of the Contractor shall adhere to all established security procedures at the facility. When an employee enters or exits U.S. Bank Stadium they must on and off premise using the ABI time clocks, while displaying their identification badge. The Identification badge must be worn at all times while working in and around the stadium. Should SMG observe any undesirable conduct by a security employee; they shall immediately notify the contractor verbally, followed by written notification to the Contractor.

- a. SMG will have the right to cause the immediate removal of any employee of the Contractor from the stadium premises if SMG determines that such employee is engaging in conduct detrimental to users of U.S. Bank Stadium, to fans of the stadium or to the safety or proper operation of the stadium facility as a whole. The Contractor shall be responsible for the conduct of that employee and liable for any action or inaction of that employee while performing under the contract.

- D. The Contractor must use ABI, an electronic time keeping system to track all hours worked by their employees. At the request of SMG, the contractor must provide a copy of records for auditing purposes.
- E. The Contractor will be required to obtain and maintain appropriate insurance coverage, including employee dishonesty coverage in form and amount reasonably acceptable to SMG.
- F. Contractor (s) when required shall coordinate and or adjust security schedules to accommodate all events held at U.S. Bank Stadium
- G. Prior to the start of the season, all Contractors' employees must attend a U.S. Bank Stadium wide Customer Service Training Session, to be eligible to work in the stadium that season.
- H. Prior to the start of the season, all Contractors' employees must attend TEAM Training (Techniques for Effective Alcohol Management).

4. Security Equipment

- a. SMG owns the following equipment, which will be given to the Contractor during the term to operate. Any necessary equipment repairs must be reported to the SMG immediately. Aside from standard preventative maintenance, the contractor shall not attempt repairs on equipment without the prior approval from SMG.
 - i. Magnetometers and hand wands
 - ii. Bag Search Tables
 - iii. Bag Search Boxes
 - iv. Informational Signs
 - v. ISS Communicator Devices
- b. It is the responsibility of the Contractor to provide the following equipment to perform the job and exceed all of the NFL's Best Practices for Stadium Security.
 - i. Radios
 - a. All radios must be programmed to the same frequency as U.S. Bank Stadium in order for all contractor radios to be listened to by SMG personnel.
 - ii. Ear Pieces
 - a. Earpieces must be worn at all times by all staff for all events
 - iii. Flash Lights
 - iv. Incident Cards

- a. Incident cards should be presented to SMG prior to being used by staff to ensure the cards meet all of NFL's Best Practices guidelines.
- c. SMG will supply Contractor with office space. Operator will supply sufficient power outlets to charge battery-operated equipment.
- d. SMG will include the Contractor's telephone on the house phone system, but Contractor will be responsible for ordering telephone, fax and internet access beyond what is furnished and long distance.
- e. Contractor will supply all office furniture and equipment necessary to operate office area if they require anything beyond what is provided including computers and printers.
- f. An annual inspection of the spaces assigned to the Contractor will be conducted by our Facility Operations department. Contractor will be responsible to pay for the repair of any damages identified during the inspection. SMG reserves the right to enter the contractor's office at any time for maintenance repairs.

PART TWO – CROWD MANAGEMENT/24 HOUR SECURITY STAFFING SPECIFICATIONS

I. SPECIFICATION OF SERVICES

1. The Contractor will provide appropriate number of event staff, supervisors and event managers during events, including pre-event parties and activities both inside the stadium and on the exterior to maintain the safety of the stadium and guests. SMG will provide the contractor with an anticipated attendance and the contractor will ensure that facility is staffed based on the corresponding predetermined staffing level. SMG will have the final sign off on all staffing numbers.
2. Positions should be staffed by trained, qualified and competent professional personnel. A position description sheet will be written detailing the requirements associated with each role in the stadium.
 - A. Except as expressly approved by SMG, the Contractor shall not be permitted, without the prior written consent of SMG, to assign or delegate, in whole or in part, its obligations or responsibilities hereunder or under any resulting contract. Such prohibition shall require the Contractor and any approved subcontractor to provide its services only through its own employees, i.e., neither the Contractor nor any approved subcontractor shall be permitted to hire or use independent contractors or subcontractors or temporary employees to provide the services required of the Contractor hereunder.
3. Crowd Management services include but are not limited to:
 - A. Crowd control
 - B. Bag searches

- C. Use of metal detection (Magnetometers and hand wands)
- D. Knowledge and enforcement of rules and policies set by SMG
- E. Day and night shifts

4. Guest Experience services include but are not limited to:

- A. Crowd Control
- B. Ushers
- C. Ticket Takers
- D. Lobby Hosts
- E. Fan Ambassadors and Wheel Chair Runners
- F. Suite Attendants

5. 24 Hour Security Services include but are not limited to:

- A. Crowd control
- B. Bag searches
- C. Use of Metal detection (Magnetometers and hand wands)
- D. Knowledge and Enforcement of rules and policies set by SMG
- E. Day and night shifts
- F. CCTV monitoring
- G. Loading Dock Coordination
- H. Access Control and Vendor Credential Check In
- I. Static, Roaming and patrolling 24-hour security positions

5. The Contractor and the onsite Event Manager will report to and take direction from the SMG Director of Event Services and Manager of Security and/or his designated assistant. Staffing requests, event times, pre and post times and duties will be communicated to the Contractor in writing. Such information will be given to the Contractor as soon as possible. SMG retains the right to make adjustments in the number of staff requested, times, locations, and duties five (5) days prior to the actual commencement of coverage.

6. Weather Delays and postponements: These are fluid situations, often indeterminate in advance. The Contractor shall maintain, or reduce staffing levels in accordance with the needs for each weather-affected game, as determined by SMG.

PART THREE- LICENSE AND INSURANCE REQUIREMENTS

The successful Contractor will be required to obtain and maintain in force at all times during the term of the agreement as a direct cost of operation, insurance coverage as directed by SMG. Such coverage will be obtained from an insurance company authorized and licensed to do business in the State of Minnesota with a Best's Insurance Reports rating of no less than A-. It is anticipated that such coverage shall include the following:

- a. Comprehensive General Liability Coverage in the amount of \$2,000,000.00 per occurrence and per location. This coverage must be written on an occurrence form. Claims made policies will be unacceptable. This insurance shall provide coverage, from and against any claim for

property damage or bodily injury arising out of the operations of the Contractor. This coverage shall include blanket contractual liability insurance and such coverage shall make express reference to the indemnification provisions set forth in this agreement.

b. Workers' Compensation and Employers Liability Coverage, as statutorily required by the State of Minnesota for all employees of Contractor. Employers' Liability coverage on the Workers Compensation policy shall be written in the minimal amount of \$1,000,000.00

c. Comprehensive Automobile Liability Coverage, in an amount not less than \$1,000,000.00 shall be maintained. Such coverage will include all owned, non-owned, leased and/or hired motor vehicles which may be used by Contractor in connection with the services required under Contract

d. Excess Liability Coverage, in the amount of \$10,000,000.00 shall be in the form of an Umbrella policy rather than a following form excess policy. This policy or policies shall be specifically endorsed to be excess of the required Comprehensive General Liability Coverage, the Employers' Liability Coverage on the Workers' Compensation policy, and the Comprehensive Automobile Liability policy.

e. Insurance against Loss and/or Damage to contractor's property and other personal and business property of Contractor upon the premises by fire or other such casualty as may be generally included in the usual form of extended coverage in an amount equal to the replacement costs of such property used in the agreement on the premises. Such insurance shall provide coverage for the property of others in the care, custody and control of Contractor.

f. All such insurance coverage, with the exception of Workers' Compensation, shall name SMG, MSFA and Vikings and their employees, agents, officers and directors as additional insured there under.

g. Evidence of such coverage being in place will be promptly delivered to SMG prior to the commencement of the term of this proposal. All such coverage shall be endorsed to indicate that coverage will not be materially changed or canceled without at least 90 days prior notice to SMG, such prior notice being mandatory and not the best efforts of the carrier to notify. Prior to the expiration of the required coverage, Proposer will provide SMG with evidence of the renewal of all coverage required on at least the same terms and conditions as originally required for this agreement.

h. All policies should contain a waiver of subrogation in favor of the SMG, MFSA and Vikings and any and all parties deemed necessary.

PART FOUR - SUPPLEMENTAL REQUIREMENTS

1. Being located in a cold weather climate, all staff should have the proper uniforms and equipment to operate in these type of conditions.
2. No motorized vehicles will be operated in public areas from 30 minutes prior to gate opening and until SMG announces that the stadium is safely secured.
3. Exterior walkways, streets, parking lots and public areas
 - a. Designated exterior walkways, streets and public areas shall be maintained and staffed to the same standards as the interior of the stadium. This includes designated Parking Garages, Parking Lots, plazas and Urban Park owned and operated under U.S. Bank Stadium and sidewalks surrounding the stadium.
4. Right to Decline Work
 - a. The Security Contractor shall be required to provide all security services required and cannot selectively decline a particular service.
5. Year Round/Daily Requirements
 - a. The contractor will provide staffing as required to cover all non-game “Special Events” throughout the year (weddings, concerts, parties, conferences, charity events, etc.). Staffing for special events will require nighttime, weekend, and holiday work. Contractor and SMG will mutually agree upon staffing levels required for “Special Events” on a case-by-case basis. Contractor will invoice for each “Special Event” within 5 business days of the end of the event. Contractor’s proposal will provide standard, and holiday hourly labor rates for each of the positions needed for “Special Events”, these include: manager, supervisor and worker.

